# Schedule LSM-1 <br> Page 1 of 6 

## UNITIL ENERGY SYSTEMS. INC. CALCULATION OF THE STRANDED COST CHARGE Effective August 1, 2015

## Uniform per kWh Charge

1. (Over)/under Recovery - Beginning Balance August 1, 2015
2. Estimated Total Costs (August 2015-July 2016)
3. Estimated Interest (August 2015 - July 2016)
4. Costs to be Recovered (L. $1+\mathrm{L} .2+\mathrm{L} .3$ )
5. Estimated Calendar Month Deliveries in kWh (August 2015 - July 2016) (1)
6. Stranded Cost Charge ( $\$ / \mathrm{kWh}$ ) (L. $4 / \mathrm{L} .5$ )
\$17,795

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\$201,684 Page 3 of 6
$\$ 118$
\$219,597
1,215,932,720
$\$ 0.00018$

## Development of Class Stranded Cost Charge

Class D, D - Controlled Off Peak Water Heating, G2-kWh meter, G2 - Quick Recovery Water Heating, G2 - Space Heating, G2 Controlled Off Peak Water Heating, OL
7. Stranded Cost Charge (\$/kWh) (L.6)
$\$ 0.00018$

Class G2 (2)
8. Estimated G2 Demand Revenue (August 2015 - July 2016) \$49,518
9. Estimated G2 Deliveries in kW (August 2015 - July 2016)

1,355,293
\$0.04
10. Stranded Cost Charge (\$/kW) (L. $8 / \mathrm{L} .9)$
\$12,611
11. G2 Energy Revenue (August 2015 - July 2016)

345,162,788
12. Estimated G2 Calendar Month Deliveries in kWh (August 2015 - July 2016) (1)
13. Stranded Cost Charge (\$/kWh) (L. $11 / \mathrm{L} .12$ )

Class G1 (2)
14. Estimated G1 Demand Revenue (August 2015 - July 2016)
\$47,647
15. Estimated G1 Deliveries in kVA (August 2015 - July 2016)

1,027,084
16. Stranded Cost Charge (\$/kVA) (L. $14 / \mathrm{L} .15)$
\$0.05
17. G1 Energy Revenue (August 2015 - July 2016)
\$16,544
18. Estimated G1 Calendar Month Deliveries in kWh (August 2015 - July 2016) (1)

356,618,649
19. Stranded Cost Charge (\$/kWh) (L. 17 / L.18)
\$0.00005
(1) Schedule LSM-2, page 5 Total Company
Aug 2015-Jul 2016 Billed kWh 1,215,462,406 - July 2015 Unbilled kWh $(59,606,350)$ + July 2016 Unbilled kWh 60,076,664 Calendar Month Deliveries 1,215,932,720

Schedule LSM-1, page 4 G2 Demand

Aug 2015-Jul 2016 Billed kWh 345,116,192 - July 2015 Unbilled kWh $(16,773,262)$ + July 2016 Unbilled kWh 16,819,858 Calendar Month Deliveries $345,162,788$

Schedule LSM-1, page 4. G1 Demand

| Aug 2015-Jul 2016 Billed kWh | $356,378,089$ |
| ---: | :---: |
| - July 2015 Unbilled kWh | $(16,563,477)$ |
| + July 2016 Unbilled kWh | $\underline{16,804,037}$ |
| Calendar Month Deliveries | $356,618,649$ | Calendar Month Deliveries 356,618,649

(2) Demand and energy calculated based on ratio of demand and energy revenue under current rates

Calculation of Class G2 and G1 Demand and Energy Components

|  | Units <br> (Aug 15 - Jul 16 | Current <br> Rates | Revenue under current rates | \% of Total | Revenue at Proposed Rates |
| :---: | :---: | :---: | :---: | :---: | :---: |
| G2 kW | 1,355,293 | \$0.04 | \$54,212 | 80\% | \$49,518 |
| G2 kWh | 345,162,788 | \$0.00004 | \$13,807 | 20\% | \$12,611 |
| Total |  |  | \$68,018 | 100\% | \$62,129 |
| G1 kVA | 1,027,084 | \$0.05 | \$51,354 | 74\% | \$47,647 |
| G1 kWh | 356,618,649 | \$0.00005 | \$17,831 | 26\% | \$16,544 |
| Total |  |  | \$69,185 | 100\% | \$64,191 |




| Unitil Energy Systems, Inc. <br> Schedule LSM-1 <br> Stranded Cost Charge Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | () | (k) | () | (m) | ( ${ }^{\text {n }}$ | (0) | (p) | (q) | (r) |
|  |  | Total Billed <br> kWh - all <br> classes except <br> G2 demand <br> and G1 (1) | Unbilled Factor (2) | $\begin{gathered} \text { Unbilled kWh } \\ (\mathrm{a} * \mathrm{~b}) \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { SCC } \end{gathered}$ | $\begin{gathered} \text { Unbilled } \\ \text { ScC } \\ \text { Revenue } \\ (\mathrm{c} * \mathrm{~d}) \\ \hline \end{gathered}$ | $\begin{gathered} \text { Total Billed } \\ \mathrm{kWh}-\mathrm{G} 2 \\ \text { demand (1) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Unbilled } \\ \text { Factor (2) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Unbilled kWh } \\ (\ddagger \neq \mathrm{k}) \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { SCC } \end{gathered}$ | $\begin{aligned} & \begin{array}{l} \text { Unbilled SCC } \\ \text { Revenue (h * } \\ \text { i) } \end{array} \\ & \hline \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Total Billed } \\ \text { kWh-G1 (1) } \\ \hline \end{array}$ | Unbilled <br> Factor (2) | $\begin{gathered} \text { Unbilled } k W h \\ (k * 1) \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { SCC } \\ \hline \end{gathered}$ | Unbilled SCC Revenue ( $m$ * n) | Reversal of <br> prior month <br> unbilled (prior <br> month, $e+j+$ <br> $0)$ | Total Billed SCC Revenue <br> (1) | $\begin{gathered} \begin{array}{c} \text { Total Revenue } \\ (\mathrm{e}+\mathrm{j}+\mathrm{o}+\mathrm{p}+ \\ \mathrm{q}) \end{array} \\ \hline \end{gathered}$ |
| Aug-13 | Actual | 52,697,052 | 44.39\% | 23,391,323 | \$0.00027 | \$6,316 | 34,045,099 | 50.00\% | 17,022,549 | \$0.00006 | \$1,021 | 33,762,021 | 50.00\% | 16,881,011 | \$0.00007 | \$1,182 | (\$3,426) | \$18,100 | \$23,192 |
| Sep-13 | Actual | 47,111,600 | 40.03\% | 18,857,545 | \$0.00027 | \$5,092 | 33,149,935 | 47.02\% | 15,587,744 | \$0.00006 | \$935 | 33,009,593 | 47.02\% | 15,521,752 | \$0.00007 | \$1,087 | (\$8,519) | \$30,823 | \$29,417 |
| Oct-13 | Actual | 33,538,853 | 64.41\% | 21,602,411 | \$0.00027 | \$5,833 | 25,364,704 | 62.95\% | 15,966,376 | \$0.00006 | \$958 | 27,500,151 | 62.95\% | 17,310,581 | \$0.00007 | \$1,212 | (\$7,113) | \$25,415 | \$26,304 |
| Nov-13 | Actual | 39,479,129 | 53.83\% | 21,249,891 | \$0.00027 | \$5,737 | 27,290,615 | 47.50\% | 12,962,610 | \$0.00006 | \$778 | 28,649,347 | 47.50\% | 13,607,986 | \$0.00007 | \$953 | (\$8,002) | \$26,567 | \$26,033 |
| Dec-13 | Actual | 45,049,838 | 58.90\% | 26,533,684 | \$0.00027 | \$7,164 | 27,194,423 | 54.52\% | 14,825,848 | \$0.00006 | \$890 | 27,404,729 | 54.52\% | 14,940,502 | \$0.00007 | \$1,046 | (\$7,468) | \$27,772 | \$29,403 |
| Jan-14 | Actual | 56,256,320 | 58.84\% | 33,101,625 | \$0.00027 | \$8,937 | 30,706,485 | 58.93\% | 18,094,722 | \$0.00006 | \$1,086 | 27,753,940 | 58.93\% | 16,354,846 | \$0.00007 | \$1,145 | (\$9,099) | \$31,082 | \$33,151 |
| Feb-14 | Actual | 51,336,977 | 52.78\% | 27,097,740 | \$0.00027 | \$7,316 | 30,383,100 | 52.20\% | 15,860,608 | \$0.00006 | \$952 | 28,825,385 | 52.20\% | 15,047,449 | \$0.00007 | \$1,053 | (\$11,168) | \$29,911 | \$28,064 |
| Mar-14 | Actual | 46,339,415 | 66.08\% | 30,620,968 | \$0.00027 | \$8,268 | 28,498,745 | 71.44\% | 20,360,413 | \$0.00006 | \$1,222 | 26,564,271 | 71.44\% | 18,978,363 | \$0.00007 | \$1,328 | (\$9,321) | \$28,140 | \$29,636 |
| Apr-14 | Actual | 40,530,383 | 56.55\% | 22,918,107 | \$0.00027 | \$6,188 | 26,897,096 | 62.23\% | 16,737,196 | \$0.00006 | \$1,004 | 27,459,377 | 62.23\% | 17,087,085 | \$0.00007 | \$1,196 | (\$10,818) | \$26,587 | \$24,157 |
| May-14 | Actual | 35,745,766 | 60.56\% | 21,648,871 | \$0.00027 | \$5,845 | 26,376,323 | 62.67\% | 16,529,625 | \$0.00006 | \$992 | 27,763,300 | 62.67\% | 17,398,821 | \$0.00007 | \$1,218 | $(\$ 8,388)$ | \$25,487 | \$25,154 |
| Jun-14 | Actual | 36,031,528 | 80.77\% | 29,103,246 | \$0.00027 | \$7,858 | 27,626,414 | 66.02\% | 18,237,750 | \$0.00006 | \$1,094 | 29,483,088 | 66.02\% | 19,463,445 | \$0.00007 | \$1,362 | (\$8,055) | \$26,501 | \$28,761 |
| Jul-14 | Actual | 48,403,207 | 58.48\% | 28,306,295 | \$0.00027 | \$7,643 | 33,316,516 | 61.50\% | $\underline{20,490,646}$ | \$0.00006 | \$1,229 | 32,533,664 | 61.50\% | $\underline{20,009,168}$ | \$0.00007 | \$1,401 | (\$10,315) | \$31,575 | \$31,533 |
| Total Au | to Jul-14 | 532,520,069 |  | 304,431,705 |  | \$82,197 | 350,849,455 |  | 202,676,086 |  | \$12,161 | 350,708,866 |  | 202,601,009 |  | \$14,182 | (\$101,693) | \$327,959 | \$334,806 |



|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | () | (k) | (1) | (m) | ( ${ }^{\text {n }}$ | (0) | (p) | (q) | (r) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ```\begin{tabular}{l}  Total Billed \\ kWh - all \\ classes except \\ G2 demand \\ and G1 \\ \hline \end{tabular}``` | Unbilled Factor | $\begin{gathered} \text { Unbilled kWh } \\ (\mathrm{a} * \mathrm{~b}) \end{gathered}$ | $\begin{aligned} & \text { Proposed } \\ & \text { SCC } \end{aligned}$ | Unbilled SCC Revenue (c*d) | Total Billed kWh - G2 demand | Unbilled Factor | $\begin{gathered} \text { Unbilled } \mathrm{kWh} \\ (\mathrm{f} * \mathrm{~g}) \end{gathered}$ | $\begin{aligned} & \text { Proposed } \\ & \hline \end{aligned}$ | $\begin{aligned} & \begin{array}{l} \text { Unbilled SCC } \\ \text { Revenue (h * } \\ \text { i) } \end{array} \\ & \hline \end{aligned}$ | Total Billed kWh-G1 | Unbilled Factor | $\begin{gathered} \text { Unbilled } k W h \\ (k * 1) \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { SCC } \end{gathered}$ | Unbilled SCC Revenue ( m * n) | Reversal of <br> prior month <br> unbilled (prior <br> month, $\mathrm{e}+\mathrm{j}+$ <br> o) | Total Billed SCC Revenue | Total Revenue $(e+j+o+p+$ <br> q) |
| Aug-15 | Estimate | 54,730,667 | 44.61\% | 24,412,816 | \$0.00018 | \$4,394 | 32,775,768 | 51.15\% | 16,763,897 | \$0.00004 | \$671 | 33,351,911 | 51.15\% | 17,058,578 | \$0.00005 | \$853 | (\$6,234) | \$22,342 | \$22,026 |
| Sep-15 | Estimate | 44,988,564 | 42.69\% | 19,206,081 | \$0.00018 | \$3,457 | 31,455,052 | 48.57\% | 15,278,168 | \$0.00004 | \$611 | 31,843,803 | 48.57\% | 15,466,990 | \$0.00005 | \$773 | (\$5,918) | \$20,572 | \$19,496 |
| Oct-15 | Estimate | 34,762,906 | 60.45\% | 21,012,831 | \$0.00018 | \$3,782 | 26,077,287 | 56.40\% | 14,707,590 | \$0.00004 | \$588 | 29,464,552 | 56.40\% | 16,618,007 | \$0.00005 | \$831 | (\$4,842) | \$17,499 | \$17,859 |
| Nov-15 | Estimate | 37,183,054 | 62.20\% | 23,127,889 | \$0.00018 | \$4,163 | 24,909,366 | 56.90\% | 14,172,570 | \$0.00004 | \$567 | 28,234,540 | 56.90\% | 16,064,480 | \$0.00005 | \$803 | $(\$ 5,202)$ | \$17,508 | \$17,839 |
| Dec-15 | Estimate | 43,336,412 | 55.24\% | 23,939,354 | \$0.00018 | \$4,309 | 27,271,296 | 51.55\% | 14,058,459 | \$0.00004 | \$562 | 29,070,634 | 51.55\% | 14,986,024 | \$0.00005 | \$749 | $(\$ 5,533)$ | \$18,762 | \$18,849 |
| Jan-16 | Estimate | 49,772,118 | 51.76\% | 25,763,276 | \$0.00018 | \$4,637 | 29,417,779 | 50.00\% | 14,708,890 | \$0.00004 | \$588 | 27,759,690 | 50.00\% | 13,879,845 | \$0.00005 | \$694 | (\$5,621) | \$19,878 | \$20,177 |
| Feb-16 | Estimate | 46,969,472 | 45.46\% | 21,352,213 | \$0.00018 | \$3,843 | 29,478,461 | 47.46\% | 13,989,778 | \$0.00004 | \$560 | 28,126,860 | 47.46\% | 13,348,340 | \$0.00005 | \$667 | ( $\$ 5,920)$ | \$19,413 | \$18,564 |
| Mar-16 | Estimate | 42,406,592 | 48.11\% | 20,402,515 | \$0.00018 | \$3,672 | 29,333,535 | 52.54\% | 15,412,536 | \$0.00004 | \$617 | 29,348,978 | 52.54\% | 15,420,650 | \$0.00005 | \$771 | (\$5,070) | \$18,745 | \$18,735 |
| Apr-16 | Estimate | 38,423,758 | 44.57\% | 17,126,922 | \$0.00018 | \$3,083 | 27,528,597 | 49.18\% | 13,538,654 | \$0.00004 | \$542 | 27,487,326 | 49.18\% | 13,518,357 | \$0.00005 | \$676 | $(\$ 5,060)$ | \$17,706 | \$16,946 |
| May-16 | Estimate | 35,835,177 | 49.35\% | 17,683,664 | \$0.00018 | \$3,183 | 26,455,084 | 50.82\% | 13,444,387 | \$0.00004 | \$538 | 28,468,795 | 50.82\% | 14,467,748 | \$0.00005 | \$723 | (\$4,300) | \$17,467 | \$17,611 |
| Jun-16 | Estimate | 38,470,822 | 57.88\% | 22,267,806 | \$0.00018 | \$4,008 | 27,316,826 | 49.18\% | 13,434,505 | \$0.00004 | \$537 | 30,154,989 | 49.18\% | 14,830,323 | \$0.00005 | \$742 | $(\$ 4,444)$ | \$18,513 | \$19,356 |
| Jul-16 | Estimate | 47,088,582 | 56.25\% | 26,489,479 | \$0.00018 | \$4,768 | 33,097,140 | 50.82\% | 16,819,858 | \$0.00004 | \$673 | 33,066,008 | 50.82\% | 16,804,037 | \$0.00005 | \$840 | (\$5,287) | \$21,299 | \$22,293 |
| Total Au | 15 to Jul-16 | 513,968,126 |  | 262,784,844 |  | \$47,301 | 345,116,192 |  | 176,329,291 |  | \$7,053 | 356,378,089 |  | 182,463,380 |  | \$9,123 | $(\$ 63,431)$ | \$229,704 | \$229,751 |

(1) Actual Per billing system.
(2) Detail of Unbilled Factors shown on page 5

Detail of Unbilled Factors for Residential and Outdoor Lighting Classes for use in all classes except G2 demand and G1 (column b, Page 4)

|  | Billed <br> kWh |  | Direct <br> Estimate of <br> Unbilled kWh | Unbilled <br> kWh $/$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Billed kWh |  |  |  |  |

Detail of Unbilled Factors for Regular General Class for use in G2 demand class (column g, Page 4)

Detail of Unbilled Factors for Large General Class for use in G1 class (column I, Page 4)

|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aug-13 | 34,497,268 | 17,248,634 | 50.00\% | Aug-13 | 33,762,021 | 16,881,011 | 50.00\% |
| Sep-13 | 33,564,068 | 15,782,477 | 47.02\% | Sep-13 | 33,009,593 | 15,521,752 | 47.02\% |
| Oct-13 | 25,616,633 | 16,124,958 | 62.95\% | Oct-13 | 27,500,151 | 17,310,581 | 62.95\% |
| Nov-13 | 27,664,629 | 13,140,261 | 47.50\% | Nov-13 | 28,649,347 | 13,607,986 | 47.50\% |
| Dec-13 | 27,837,307 | 15,176,335 | 54.52\% | Dec-13 | 27,404,729 | 14,940,502 | 54.52\% |
| Jan-14 | 31,669,606 | 18,662,270 | 58.93\% | Jan-14 | 27,753,940 | 16,354,846 | 58.93\% |
| Feb-14 | 31,354,305 | 16,367,597 | 52.20\% | Feb-14 | 28,825,385 | 15,047,449 | 52.20\% |
| Mar-14 | 29,375,627 | 20,986,886 | 71.44\% | Mar-14 | 26,564,271 | 18,978,363 | 71.44\% |
| Apr-14 | 27,550,929 | 17,144,055 | 62.23\% | Apr-14 | 27,459,377 | 17,087,085 | 62.23\% |
| May-14 | 26,771,131 | 16,777,045 | 62.67\% | May-14 | 27,763,300 | 17,398,821 | 62.67\% |
| Jun-14 | 27,911,759 | 18,426,122 | 66.02\% | Jun-14 | 29,483,088 | 19,463,445 | 66.02\% |
| Jul-14 | 33,697,180 | 20,724,766 | 61.50\% | Jul-14 | 32,533,664 | 20,009,168 | 61.50\% |
| Aug-14 | 34,278,131 | 18,586,750 | 54.22\% | Aug-14 | 33,097,753 | 17,946,709 | 54.22\% |
| Sep-14 | 31,872,632 | 15,547,625 | 48.78\% | Sep-14 | 31,692,314 | 15,459,666 | 48.78\% |
| Oct-14 | 27,072,622 | 15,327,019 | 56.61\% | Oct-14 | 29,164,891 | 16,511,546 | 56.61\% |
| Nov-14 | 25,956,820 | 14,857,439 | 57.24\% | Nov-14 | 27,936,303 | 15,990,476 | 57.24\% |
| Dec-14 | 28,852,817 | 15,472,860 | 53.63\% | Dec-14 | 28,393,876 | 15,226,745 | 53.63\% |
| Jan-15 | 30,539,856 | 14,965,785 | 49.00\% | Jan-15 | 26,557,433 | 13,014,234 | 49.00\% |
| Feb-15 | 29,851,274 | 14,376,602 | 48.16\% | Feb-15 | 28,081,411 | 13,524,222 | 48.16\% |
| Mar-15 | 32,540,523 | 13,398,444 | 41.17\% | Mar-15 | 29,020,863 | 11,949,237 | 41.17\% |
| Apr-15 | 26,849,688 | 14,049,256 | 52.33\% | Apr-15 | 27,201,775 | 14,233,487 | 52.33\% |


|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Beginning <br> Balance - SCC <br> Customer Billing <br> Adjustment | Total Recovery | Ending Balance Before Interest $(a-b)$ | Average Monthly Balance ((a+c) / 2) | Interest <br> Rate | Number of Days / Month | Computed Interest | Ending Balance with Interest ( $\mathrm{c}+\mathrm{g}$ ) |
| Jun-12 | Actual | \$103,558 |  | \$103,558 | \$103,558 | 3.25\% | 30 | \$276 | \$103,833 |
| Jul-12 | Actual | \$103,833 |  | \$103,833 | \$103,833 | 3.25\% | 31 | \$286 | \$104,119 |
| Aug-12 | Actual | \$104,119 |  | \$104,119 | \$104,119 | 3.25\% | 31 | \$287 | \$104,406 |
| Sep-12 | Actual | \$104,406 |  | \$104,406 | \$104,406 | 3.25\% | 30 | \$278 | \$104,684 |
| Oct-12 | Actual | \$104,684 |  | \$104,684 | \$104,684 | 3.25\% | 31 | \$288 | \$104,972 |
| Nov-12 | Actual | \$104,972 |  | \$104,972 | \$104,972 | 3.25\% | 30 | \$280 | \$105,252 |
| Dec-12 | Actual | \$105,252 |  | \$105,252 | \$105,252 | 3.25\% | 31 | \$290 | \$105,542 |
| Jan-13 | Actual | \$105,542 |  | \$105,542 | \$105,542 | 3.25\% | 31 | \$291 | \$105,833 |
| Feb-13 | Actual | \$105,833 |  | \$105,833 | \$105,833 | 3.25\% | 28 | \$264 | \$106,097 |
| Mar-13 | Actual | \$106,097 |  | \$106,097 | \$106,097 | 3.25\% | 31 | \$293 | \$106,390 |
| Apr-13 | Actual | \$106,390 |  | \$106,390 | \$106,390 | 3.25\% | 30 | \$284 | \$106,674 |
| May-13 | Actual | \$106,674 |  | \$106,674 | \$106,674 | 3.25\% | 31 | \$294 | \$106,968 |
| Jun-13 | Actual | \$106,968 |  | \$106,968 | \$106,968 | 3.25\% | 30 | \$286 | \$107,254 |
| Jul-13 | Actual | \$107,254 |  | \$107,254 | \$107,254 | 3.25\% | 31 | \$296 | \$107,550 |
| Total Aug-12 to Jul-13 |  |  |  |  |  |  |  | \$3,431 |  |
| Aug-13 | Actual | \$107,550 | \$4,628 | \$102,922 | \$105,236 | 3.25\% | 31 | \$290 | \$103,212 |
| Sep-13 | Actual | \$103,212 | \$4,628 | \$98,584 | \$100,898 | 3.25\% | 30 | \$270 | \$98,853 |
| Oct-13 | Actual | \$98,853 | \$4,628 | \$94,225 | \$96,539 | 3.25\% | 31 | \$266 | \$94,492 |
| Nov-13 | Actual | \$94,492 | \$4,628 | \$89,863 | \$92,177 | 3.25\% | 30 | \$246 | \$90,109 |
| Dec-13 | Actual | \$90,109 | \$4,628 | \$85,481 | \$87,795 | 3.25\% | 31 | \$242 | \$85,723 |
| Jan-14 | Actual | \$85,723 | \$4,628 | \$81,095 | \$83,409 | 3.25\% | 31 | \$230 | \$81,325 |
| Feb-14 | Actual | \$81,325 | \$4,628 | \$76,697 | \$79,011 | 3.25\% | 28 | \$197 | \$76,894 |
| Mar-14 | Actual | \$76,894 | \$4,628 | \$72,266 | \$74,580 | 3.25\% | 31 | \$206 | \$72,472 |
| Apr-14 | Actual | \$72,472 | \$4,628 | \$67,843 | \$70,157 | 3.25\% | 30 | \$187 | \$68,031 |
| May-14 | Actual | \$68,031 | \$4,628 | \$63,402 | \$65,717 | 3.25\% | 31 | \$181 | \$63,584 |
| Jun-14 | Actual | \$63,584 | \$4,628 | \$58,955 | \$61,270 | 3.25\% | 30 | \$164 | \$59,119 |
| Jul-14 | Actual | \$59,119 | \$4,628 | \$54,491 | \$56,805 | 3.25\% | 31 | \$157 | \$54,648 |
| Total Aug-13 to Jul-14 |  |  | \$55,540 |  |  |  |  | \$2,637 |  |
| Aug-14 | Actual | \$54,648 | \$4,628 | \$50,019 | \$52,333 | 3.25\% | 31 | \$144 | \$50,164 |
| Sep-14 | Actual | \$50,164 | \$4,628 | \$45,535 | \$47,850 | 3.25\% | 30 | \$128 | \$45,663 |
| Oct-14 | Actual | \$45,663 | \$4,628 | \$41,035 | \$43,349 | 3.25\% | 31 | \$120 | \$41,155 |
| Nov-14 | Actual | \$41,155 | \$4,628 | \$36,526 | \$38,840 | 3.25\% | 30 | \$104 | \$36,630 |
| Dec-14 | Actual | \$36,630 | \$4,628 | \$32,002 | \$34,316 | 3.25\% | 31 | \$95 | \$32,096 |
| Jan-15 | Actual | \$32,096 | \$4,628 | \$27,468 | \$29,782 | 3.25\% | 31 | \$82 | \$27,550 |
| Feb-15 | Actual | \$27,550 | \$4,628 | \$22,922 | \$25,236 | 3.25\% | 28 | \$63 | \$22,985 |
| Mar-15 | Actual | \$22,985 | \$4,628 | \$18,357 | \$20,671 | 3.25\% | 31 | \$57 | \$18,414 |
| Apr-15 | Actual | \$18,414 | \$4,628 | \$13,785 | \$16,099 | 3.25\% | 30 | \$43 | \$13,828 |
| May-15 | Estimate | \$13,828 | \$4,628 | \$9,200 | \$11,514 | 3.25\% | 31 | \$32 | \$9,232 |
| Jun-15 | Estimate | \$9,232 | \$4,628 | \$4,603 | \$6,918 | 3.25\% | 30 | \$18 | \$4,622 |
| Jul-15 | Estimate | \$4,622 | \$4,628 | (\$6) | \$2,308 | 3.25\% | 31 | \$6 | (\$0) |
| Total Aug-14 | to Jul-15 |  | \$55,540 |  |  |  |  | \$892 |  |
| Total Jun-12 | to Jul-15 |  | \$111,080 |  |  |  |  | \$7,522 |  |

## UNITIL ENERGY SYSTEMS. INC.

## CALCULATION OF THE EXTERNAL DELIVERY CHARGE

 Effective August 1, 20151. (Over)/under Recovery - Beginning Balance August 1, 2015
2. Estimated Total Costs (August 2015-July 2016)
3. Estimated Interest (August 2015-July 2016)
4. Costs to be Recovered (L. $1+\mathrm{L} .2+\mathrm{L} .3$ )
5. Estimated Calendar Month Deliveries in kWh (August 2015 - July 2016) (1)
6. External Delivery Charge (\$/kWh) (L. 4 / L. 5)
(1) Schedule LSM-2, page 5.
(\$40,829)
\$25,950,562
$(\$ 2,128)$
\$25,907,606
1,215,932,720
$\$ 0.02131$

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Page 3 of 7
L. 1 + L. 2 + L. 3


|  |  | (a) <br> Beginning Balance | (b) Total Costs | (c) Total Revenue | (d) <br> Ending <br> Balance <br> Before Interest $(a+b-c)$ | $\begin{gathered} (\mathrm{e}) \\ \text { Average } \\ \text { Monthly } \\ \text { Balance } \\ ((\mathrm{a}+\mathrm{d}) / 2) \\ \hline \end{gathered}$ | (f) <br> Interest <br> Rate | (g) <br> Number of Days / Month | (h) <br> Computed Interest | (i) <br> Ending Balance with Interest (d + h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aug-14 | Actual | (\$1,869,146) | \$2,470,325 | \$1,958,696 | (\$1,357,517) | (\$1,613,331) | 3.25\% | 31 | $(\$ 4,453)$ | (\$1,361,970) |
| Sep-14 | Actual | (\$1,361,970) | \$2,362,314 | \$1,798,565 | $(\$ 798,221)$ | (\$1,080,096) | 3.25\% | 30 | $(\$ 2,885)$ | $(\$ 801,107)$ |
| Oct-14 | Actual | $(\$ 801,107)$ | \$1,679,575 | \$1,758,347 | $(\$ 879,878)$ | $(\$ 840,492)$ | 3.25\% | 31 | $(\$ 2,320)$ | $(\$ 882,198)$ |
| Nov-14 | Actual | $(\$ 882,198)$ | \$1,890,090 | \$1,707,422 | $(\$ 699,530)$ | $(\$ 790,864)$ | 3.25\% | 30 | (\$2,111)(2) | (\$701,641) |
| Dec-14 | Actual | $(\$ 701,641)$ | \$1,646,960 | \$1,894,338 | $(\$ 949,020)$ | $(\$ 825,331)$ | 3.25\% | 31 | $(\$ 2,278)$ | $(\$ 951,298)$ |
| Jan-15 | Actual | $(\$ 951,298)$ | \$1,954,407 | \$1,979,849 | $(\$ 976,740)$ | (\$964,019) | 3.25\% | 31 | $(\$ 2,661)$ | $(\$ 979,401)$ |
| Feb-15 | Actual | $(\$ 979,401)$ | \$1,868,148 | \$1,920,046 | (\$1,031,299) | (\$1,005,350) | 3.25\% | 28 | $(\$ 2,506)$ | (\$1,033,806) |
| Mar-15 | Actual | (\$1,033,806) | \$1,756,193 | \$1,921,989 | (\$1,199,601) | (\$1,116,703) | 3.25\% | 31 | $(\$ 3,082)$ | (\$1,202,684) |
| Apr-15 | Actual | (\$1,202,684) | \$1,372,026 | \$1,691,599 | (\$1,522,256) | (\$1,362,470) | 3.25\% | 30 | $(\$ 3,639)$ | (\$1,525,896) |
| May-15 | Estimate | (\$1,977,948)(3) | \$1,941,300 | \$1,706,681 | $(\$ 1,743,328)$ | (\$1,860,638) | 3.25\% | 31 | $(\$ 5,136)$ | (\$1,748,464) |
| Jun-15 | Estimate | (\$1,748,464) | \$3,346,152 | \$1,844,068 | $(\$ 246,381)$ | $(\$ 997,422)$ | 3.25\% | 30 | $(\$ 2,664)$ | $(\$ 249,045)$ |
| Jul-15 | Estimate | $(\$ 249,045)$ | \$2,491,282 | \$2,282,666 | $(\$ 40,429)$ | (\$144,737) | 3.25\% | 31 | (\$400) | $(\$ 40,829)$ |
| Total Aug-14 to Jul-15 |  |  | \$24,778,771 | \$22,464,265 |  |  |  |  | $(\$ 34,137)$ |  |

(1) Includes VMP/REP reconcilation of (\$760,108), in accordance with Order No. 25,656 in DE 14-063 issued April 30, 2014.
(2) Includes $\$ 1.19$ for trueup to working capital.
(3) Estimate includes VMP/REP reconcilation of (\$452,052), as filed in DE 15-082 on February 27, 2015.

Unitil Energy Systems, Inc.
Reconciliation of External Delivery Costs and Revenues


Unitil Energy Systems, Inc.
External Delivery Revenues

| Energy Systems, Inc. rnal Delivery Revenues |  | Total Billed kWh (1) |  |  |  | $\begin{gathered} (\mathrm{e}) \\ \text { Unbilled EDC } \\ \text { Revenue } \\ (\mathrm{c} * \mathrm{~d}) \\ \hline \end{gathered}$ | (f) | (g) | Schedule LS Page 4 <br> (h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (b) | (c) | (d) |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  | Unbilled Factor (2) | Unbilled kWh $(a * b)$ | Proposed EDC | Reversal of prior month unbilled |  | Total Billed EDC Revenue (1) | $\begin{aligned} & \text { Total Revenue (e } \\ & +\mathrm{f}+\mathrm{g}) \end{aligned}$ |  |
| Aug-13 | Actual |  | 120,504,171 | 47.57\% | 57,320,257 | \$0.02006 | \$1,149,844 | (\$1,152,548) | \$2,216,438 | \$2,213,735 |
| Sep-13 | Actual |  | 113,271,129 | 44.14\% | 49,996,008 | \$0.02006 | \$1,002,920 | (\$1,149,844) | \$2,272,341 | \$2,125,417 |
| Oct-13 | Actual |  | 86,403,709 | 63.51\% | 54,875,682 | \$0.02006 | \$1,100,806 | (\$1,002,920) | \$1,733,548 | \$1,831,434 |
| Nov-13 | Actual | 95,419,090 | 50.09\% | 47,796,822 | \$0.02006 | \$958,804 | (\$1,100,806) | \$1,914,499 | \$1,772,497 |
| Dec-13 | Actual | 99,648,990 | 56.47\% | 56,271,872 | \$0.02006 | \$1,128,814 | (\$958,804) | \$1,999,211 | \$2,169,221 |
| Jan-14 | Actual | 114,716,746 | 58.89\% | 67,552,034 | \$0.02006 | \$1,355,094 | (\$1,128,814) | \$2,301,494 | \$2,527,774 |
| Feb-14 | Actual | 110,545,463 | 52.47\% | 58,000,144 | \$0.02006 | \$1,163,483 | (\$1,355,094) | \$2,217,796 | \$2,026,185 |
| Mar-14 | Actual | 101,402,430 | 69.04\% | 70,006,776 | \$0.02006 | \$1,404,336 | (\$1,163,483) | \$2,034,366 | \$2,275,219 |
| Apr-14 | Actual | 94,886,856 | 59.84\% | 56,779,533 | \$0.02006 | \$1,138,997 | (\$1,404,336) | \$1,903,670 | \$1,638,332 |
| May-14 | Actual | 89,885,389 | 61.84\% | 55,585,628 | \$0.02006 | \$1,115,048 | (\$1,138,997) | \$1,803,034 | \$1,779,084 |
| Jun-14 | Actual | 93,141,029 | 71.68\% | 66,762,335 | \$0.02006 | \$1,339,252 | (\$1,115,048) | \$1,868,634 | \$2,092,839 |
| Jul-14 | Actual | 114,253,388 | 60.23\% | 68,817,616 | \$0.02006 | \$1,380,481 | (\$1,339,252) | \$2,292,164 | \$2,333,392 |
| Tota | to Jul-14 | 1,234,078,390 |  | 709,764,706 |  | \$14,237,880 | (\$14,009,947) | \$24,557,195 | \$24,785,129 |


|  |  | (a) Total Billed kWh | (b) Unbilled Factor | (c) <br> Unbilled kWh $(a * b)$ | (d) Proposed EDC | (e) <br> Unbilled EDC <br> Revenue $\left(c^{*} d\right)$ | (f) <br> Reversal of prior month unbilled | (g) <br> Total Billed EDC Revenue | (h) <br> Total Revenue (e $+f+g)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aug-14 | Actual | 115,494,679 | 51.36\% | 59,317,967 | \$0.01852 | \$1,098,569 | $(\$ 1,380,481)$ | \$2,240,608 | \$1,958,696 |
| Sep-14 | Actual | 107,178,851 | 45.95\% | 49,252,935 | \$0.01852 | \$912,164 | (\$1,098,569) | \$1,984,970 | \$1,798,565 |
| Oct-14 | Actual | 90,768,730 | 58.86\% | 53,424,758 | \$0.01852 | \$989,427 | $(\$ 912,164)$ | \$1,681,084 | \$1,758,347 |
| Nov-14 | Actual | 90,497,288 | 60.91\% | 55,122,493 | \$0.01852 | \$1,020,869 | $(\$ 989,427)$ | \$1,675,980 | \$1,707,422 |
| Dec-14 | Actual | 102,483,600 | 53.60\% | 54,929,780 | \$0.01852 | \$1,017,300 | (\$1,020,869) | \$1,897,907 | \$1,894,338 |
| Jan-15 | Actual | 107,718,250 | 50.24\% | 54,115,420 | \$0.01852 | \$1,002,218 | (\$1,017,300) | \$1,994,930 | \$1,979,849 |
| Feb-15 | Actual | 106,475,729 | 48.19\% | 51,314,001 | \$0.01852 | \$950,335 | (\$1,002,218) | \$1,971,928 | \$1,920,046 |
| Mar-15 | Actual | 110,811,143 | 39.96\% | 44,284,008 | \$0.01852 | \$820,140 | $(\$ 950,335)$ | \$2,052,184 | \$1,921,989 |
| Apr-15 | Actual | 91,139,375 | 48.80\% | 44,476,297 | \$0.01852 | \$823,701 | $(\$ 820,140)$ | \$1,688,038 | \$1,691,599 |
| May-15 | Estimate | 88,235,641 | 54.85\% | 48,394,042 | \$0.01852 | \$896,258 | (\$823,701) | \$1,634,124 | \$1,706,681 |
| Jun-15 | Estimate | 98,506,510 | 50.21\% | 49,459,260 | \$0.01852 | \$915,986 | $(\$ 896,258)$ | \$1,824,341 | \$1,844,068 |
| Jul-15 | Estimate | 113,107,013 | 52.70\% | 59,606,350 | \$0.01852 | \$1,103,910 | (\$915,986) | \$2,094,742 | \$2,282,666 |
| Tota | 4 to Jul-15 | 1,222,416,810 |  | 623,697,311 |  | \$11,550,874 | (\$11,827,446) | \$22,740,837 | \$22,464,265 |

(1) Actual per billing system
(2) Detail of Unbilled Factors used in actuals for all classes shown on page 6.


Unitil Energy Systems, Inc.
Detail of Unbilled Factor

Schedule LSM-2
Page 6 of 7

|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Aug-13 | 120,504,171 | 57,320,257 | 47.57\% |
| Sep-13 | 113,271,129 | 49,996,008 | 44.14\% |
| Oct-13 | 86,403,709 | 54,875,682 | 63.51\% |
| Nov-13 | 95,419,090 | 47,796,822 | 50.09\% |
| Dec-13 | 99,648,990 | 56,271,872 | 56.47\% |
| Jan-14 | 114,716,746 | 67,552,034 | 58.89\% |
| Feb-14 | 110,545,463 | 58,000,144 | 52.47\% |
| Mar-14 | 101,402,430 | 70,006,776 | 69.04\% |
| Apr-14 | 94,886,856 | 56,779,533 | 59.84\% |
| May-14 | 89,885,389 | 55,585,628 | 61.84\% |
| Jun-14 | 93,141,029 | 66,762,335 | 71.68\% |
| Jul-14 | 114,253,388 | 68,817,616 | 60.23\% |
| Aug-14 | 115,494,679 | 59,317,967 | 51.36\% |
| Sep-14 | 107,178,851 | 49,252,935 | 45.95\% |
| Oct-14 | 90,768,730 | 53,424,758 | 58.86\% |
| Nov-14 | 90,497,288 | 55,122,493 | 60.91\% |
| Dec-14 | 102,483,600 | 54,929,780 | 53.60\% |
| Jan-15 | 107,718,250 | 54,115,420 | 50.24\% |
| Feb-15 | 106,475,729 | 51,314,001 | 48.19\% |
| Mar-15 | 110,811,143 | 44,284,008 | 39.96\% |
| Apr-15 | 91,139,375 | 44,476,297 | 48.80\% |


|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Beginning <br> Balance-EDC Customer Billing Adjustment | Total Revenue | Ending Balance Before Interest (a-b) | Average Monthly Balance ((a+c) / 2) | Interest Rate | Number of Days / Month | Computed Interest | Ending Balance with Interest ( $\mathrm{c}+\mathrm{g}$ ) |
| Jun-12 | Actual | \$137,970 |  | \$137,970 | \$137,970 | 3.25\% | 30 | \$368 | \$138,337 |
| Jul-12 | Actual | \$138,337 |  | \$138,337 | \$138,337 | 3.25\% | 31 | \$381 | \$138,718 |
| Aug-12 | Actual | \$138,718 |  | \$138,718 | \$138,718 | 3.25\% | 31 | \$382 | \$139,100 |
| Sep-12 | Actual | \$139,100 |  | \$139,100 | \$139,100 | 3.25\% | 30 | \$371 | \$139,471 |
| Oct-12 | Actual | \$139,471 |  | \$139,471 | \$139,471 | 3.25\% | 31 | \$384 | \$139,855 |
| Nov-12 | Actual | \$139,855 |  | \$139,855 | \$139,855 | 3.25\% | 30 | \$373 | \$140,227 |
| Dec-12 | Actual | \$140,227 |  | \$140,227 | \$140,227 | 3.25\% | 31 | \$386 | \$140,613 |
| Jan-13 | Actual | \$140,613 |  | \$140,613 | \$140,613 | 3.25\% | 31 | \$388 | \$141,001 |
| Feb-13 | Actual | \$141,001 |  | \$141,001 | \$141,001 | 3.25\% | 28 | \$352 | \$141,353 |
| Mar-13 | Actual | \$141,353 |  | \$141,353 | \$141,353 | 3.25\% | 31 | \$390 | \$141,743 |
| Apr-13 | Actual | \$141,743 |  | \$141,743 | \$141,743 | 3.25\% | 30 | \$379 | \$142,122 |
| May-13 | Actual | \$142,122 |  | \$142,122 | \$142,122 | 3.25\% | 31 | \$392 | \$142,514 |
| Jun-13 | Actual | \$142,514 |  | \$142,514 | \$142,514 | 3.25\% | 30 | \$381 | \$142,895 |
| Jul-13 | Actual | \$142,895 |  | \$142,895 | \$142,895 | 3.25\% | 31 | \$394 | \$143,289 |

Total Aug-12 to Jul-13
\$4,571

| Aug-13 | Actual | \$143,289 | \$6,166 | \$137,123 | \$140,206 | 3.25\% | 31 | \$387 | \$137,510 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sep-13 | Actual | \$137,510 | \$6,166 | \$131,343 | \$134,427 | 3.25\% | 30 | \$359 | \$131,703 |
| Oct-13 | Actual | \$131,703 | \$6,166 | \$125,536 | \$128,619 | 3.25\% | 31 | \$355 | \$125,891 |
| Nov-13 | Actual | \$125,891 | \$6,166 | \$119,725 | \$122,808 | 3.25\% | 30 | \$328 | \$120,053 |
| Dec-13 | Actual | \$120,053 | \$6,166 | \$113,887 | \$116,970 | 3.25\% | 31 | \$323 | \$114,210 |
| Jan-14 | Actual | \$114,210 | \$6,166 | \$108,043 | \$111,126 | 3.25\% | 31 | \$307 | \$108,350 |
| Feb-14 | Actual | \$108,350 | \$6,166 | \$102,184 | \$105,267 | 3.25\% | 28 | \$262 | \$102,446 |
| Mar-14 | Actual | \$102,446 | \$6,166 | \$96,280 | \$99,363 | 3.25\% | 31 | \$274 | \$96,554 |
| Apr-14 | Actual | \$96,554 | \$6,166 | \$90,388 | \$93,471 | 3.25\% | 30 | \$250 | \$90,637 |
| May-14 | Actual | \$90,637 | \$6,166 | \$84,471 | \$87,554 | 3.25\% | 31 | \$242 | \$84,713 |
| Jun-14 | Actual | \$84,713 | \$6,166 | \$78,546 | \$81,630 | 3.25\% | 30 | \$218 | \$78,765 |
| Jul-14 | Actual | \$78,765 | \$6,166 | \$72,598 | \$75,681 | 3.25\% | 31 | \$209 | \$72,807 |
| Aug-13 to | Jul-14 |  | \$73,996 |  |  |  |  | \$3,514 |  |


| Aug-14 | Actual | $\$ 72,807$ | $\$ 6,166$ | $\$ 66,641$ | $\$ 69,724$ | $3.25 \%$ | 31 | $\$ 192$ | $\$ 66,833$ |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sep-14 | Actual | $\$ 66,833$ | $\$ 6,166$ | $\$ 60,667$ | $\$ 63,750$ | $3.25 \%$ | 30 | $\$ 170$ | $\$ 60,837$ |
| Oct-14 | Actual | $\$ 60,837$ | $\$ 6,166$ | $\$ 54,671$ | $\$ 57,754$ | $3.25 \%$ | 31 | $\$ 159$ | $\$ 54,830$ |
| Nov-14 | Actual | $\$ 54,830$ | $\$ 6,166$ | $\$ 48,664$ | $\$ 51,747$ | $3.25 \%$ | 30 | $\$ 138$ | $\$ 48,802$ |
| Dec-14 | Actual | $\$ 48,802$ | $\$ 6,166$ | $\$ 42,636$ | $\$ 45,719$ | $3.25 \%$ | 31 | $\$ 126$ |  |
| Jan-15 | Actual | $\$ 42,762$ | $\$ 6,166$ | $\$ 36,596$ | $\$ 39,679$ | $3.25 \%$ | 31 | $\$ 110$ | $\$ 32,762$ |
| Feb-15 | Actual | $\$ 36,705$ | $\$ 6,166$ | $\$ 30,539$ | $\$ 33,622$ | $3.25 \%$ | 28 | $\$ 84$ | $\$ 30,623$ |
| Mar-15 | Actual | $\$ 30,623$ | $\$ 6,166$ | $\$ 24,457$ | $\$ 27,540$ | $3.25 \%$ | 31 | $\$ 76$ | $\$ 24,533$ |
| Apr-15 | Actual | $\$ 24,533$ | $\$ 6,166$ | $\$ 18,366$ | $\$ 21,449$ | $3.25 \%$ | 30 | $\$ 57$ | $\$ 18,424$ |
| May-15 | Estimate | $\$ 18,424$ | $\$ 6,166$ | $\$ 12,257$ | $\$ 15,340$ | $3.25 \%$ | 31 | $\$ 42$ | $\$ 12,300$ |
| Jun-15 | Estimate | $\$ 12,300$ | $\$ 6,166$ | $\$ 6,133$ | $\$ 9,216$ | $3.25 \%$ | 30 | $\$ 25$ | $\$ 6,158$ |
| Jul-15 | Estimate | $\$ 6,158$ | $\$ 6,166$ | $(\$ 8)$ | $\$ 3,075$ | $3.25 \%$ | 31 | $\$ 8$ | $\$ 0$ |
|  |  |  |  |  |  |  |  | $\$ 1,189$ |  |

NHPUC No. 3 - Electricity Delivery
Unitil Energy Systems, Inc.

ThirteenthTwelfth Revised Page 65
Superseding Twelfthtsswedin Liew of Eleventh Revised Page 65

## CALCULATION OF THE STRANDED COST CHARGE

## Uniform per kWh Charge

1. (Over)/under Recovery Beginning Balance August 1, 2014
2. Estimated Total Costs (August 2014 - July 2015)
3. Estimated Interest (August 2014 July 2015)
4. Gosts to be Recovered $(\mathrm{L} .1+\mathrm{L} .2+\mathrm{L} .3)$
5. Estimated Calendar Month Deliveries in kWh (August 2014 - July 2015)
6. StrandedGost Charge (\$/kWh) (L.4/L.5)

Glass D, D-Controlled Off Peak Water Heating, G2 kWh meter,
G2-Quick Recovery Water Heating, G2 - Space Heating,
G2 Controlled Off Peak Water Heating, OL
7. Stranded Cost Charge (\$/WWh) (L.6)

## Class G2 (1)

ㅇ 8. Estimated G2 Demand Revenue (August 2014-July 2015)
9. Estimated G2 Deliveries in kW (August 2014-July 2015)
10. Stranded Cost Charge $(\$ / \mathrm{kW})(\mathrm{L} .8 / \mathrm{L} .9)$
11. G2 Energy Revente (August 2014-July 2015)
12. Estimated G2 Calendar Month Deliveries in kWh (August 2014 - July 2015)
13. Stranded Cost Charge (\$/kWh) (L. $11 / \mathrm{L} .12$ )

Class G1 (1)
14. Estimated-G1 Demand Revenue (August 2014-July 2015)
15. Estimated G1 Deliveries in kVA (August 2014 - July 2015)
16. Stranded Cost Charge (\$/kVA) (L. 14/L. 15)
17. G1 Energy Revenue (August 2014-July 2015)
18. Estimated G1 Galendar Month Deliveries in KWh (August 2014 July 2015)
19. Stranded Cost Charge ( $\$ / \mathrm{kWh}$ ) (L. $17 / \mathrm{L} .18$ )

| As shown on Schedule LSM-1, Page 1 |  |  |
| :---: | :---: | :---: |
| (\$13,063) | (Over)/under Recovery - Beginning Balance August 1, 2015 | \$17,795 |
| \$237,400 | Estimated Total Costs (August 2015 - July 2016) | \$201,684 |
| (\$370) | Estimated Interest (August 2015 - July 2016) | \$118 |
| \$223,966 | Costs to be Recovered (L. $1+$ L. $2+$ L. 3 ) | \$219,597 |
| 1,228,899,343 | Estimated Calendar Month Deliveries in kWh (August 2015 - July 2016) (1) | 1,215,932,720 |
| \$0.00018 | Stranded Cost Charge ( $\$ / \mathrm{kWh}$ ) (L.4/L.5) | \$0.00018 |
|  | Class D, D - Controlled Off Peak Water Heating, G2 - kWh meter, G2 - Quick Recovery Water Heating, G2 - Space Heating, G2 Controlled Off Peak Water Heating, OL |  |
| \$0.00018 | Stranded Cost Charge (\$/kWh) (L.6) | \$0.00018 |
|  | Class G2 (1) |  |
| \$50,217 | Estimated G2 Demand Revenue (August 2015 - July 2016) | \$49,518 |
| 1,369,352 | Estimated G2 Deliveries in kW (August 2015 - July 2016) | 1,355,293 |
| \$0.04 | Stranded Cost Charge (\$/kW) (L. 8 / L. 9) | \$0.04 |
| \$12,849 | G2 Energy Revenue (August 2015 - July 2016) | \$12,611 |
| 350,363,934 | Estimated G2 Calendar Month Deliveries in kWh (August 2015 - July 2016) (1) | 345,162,788 |
| \$0.00004 | Stranded Cost Charge (\$/kWh) (L.11 / L.12) | \$0.00004 |
|  | Class G1 (1) |  |
| \$47,306 | Estimated G1 Demand Revenue (August 2015 - July 2016) | \$47,647 |
| 1,028,958 | Estimated G1 Deliveries in kVA (August 2015 - July 2016) | 1,027,084 |
| \$0.05 | Stranded Cost Charge (\$/kVA) (L. $14 / \mathrm{L} .15$ ) | \$0.05 |
| \$16,228 | G1 Energy Revenue (August 2015 - July 2016) | \$16,544 |
| 352,965,191 | Estimated G1 Calendar Month Deliveries in kWh (August 2015 - July 2016) (1) | 356,618,649 |
| \$0.00005 | Stranded Cost Charge (\$/kWh) (L. $17 /$ L.18) | \$0.00005 |

(1) Demand and energy calculated based on ratio of demand and energy revenue under current rates.

$$
\text { Authorized by NHPUC Order No. 25,698 in Case No. DE 14-170, dated July 31, } 2014
$$

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## CALCULATION OF THE EXTERNAL DELIVERY CHARGE

|  |  | As shown on <br> Schedule LSM-2, Page 1 |
| :---: | :---: | :---: |
| 1. (Over)/under Recovery - Beginning Balance August 1, 20154 | $(\$ 963,037)$ | $(\$ 40,829)$ |
| 2. Estimated Total Costs (August 20154 - July 20165) | \$23,758,015 | \$25,950,562 |
| 3. Estimated Interest (August 20154 - July 20165) | (\$31,072) | $(\$ 2,128)$ |
| 4. Costs to be Recovered (L. $1+\mathrm{L} .2+\mathrm{L} .3$ ) | \$22,763,906 | \$25,907,606 |
| 5. Estimated Calendar Month Deliveries in kWh (August 20154 - July 20165) | 1,228,899,343 | 1,215,932,720 |
| 6. External Delivery Charge (\$/kWh) (L. 4 / L. 5) | \$0.01852 | \$0.02131 |

Authorized by NHPUC Order No. 25,698 in Case No. DE 14-170, dated July 31, 2014

## SUMMARY OF DELIVERY SERVICE RATES (Includes Electricity Consumption Tax)

The effective rates listed below include an Electricity Consumption Tax, assessed in accordance with NH Statute RSA Chapter 83-E.
This tax, collected on behalf of the State of NH by each electric utility, is based on kWh consumed.
Each bill rendered for electric delivery service shall be calculated through the application of the effective rates as listed below.

| Class |  | Distribution Charge* | External <br> Delivery <br> Charge* | $\begin{aligned} & \text { Stranded } \\ & \text { Costr } \\ & \text { Charge*** } \end{aligned}$ | External Delivery Charge** | Stranded <br> Cost <br> Charge** | Storm Recovery Adjustment Factor*** | $\begin{gathered} \text { System } \\ \text { Benefits } \\ \text { Charge**** } \end{gathered}$ | Total Delivery Charges | Total Delivery Charges | Electricity Consumption Tax | Effective Delivery Rates <br> (Incl. Electricit) <br> Consumption Tax) | Effective Delivery Rates <br> (Incl. Electricity Consumption Tax) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| D | Customer Charge | \$10.27 |  |  |  |  |  | (1) | \$10.27 | \$10.27 |  | \$10.27 | \$10.27 |
|  | First 250 kWh Excess 250 kWh | $\begin{array}{r} \$ 0.03404 \\ \$ 0.03904 \\ \hline \end{array}$ | \$0.01852 $\$ 0.01852$ | $\$ 0.00018$ $\$ 0.00018$ | $\begin{aligned} & \$ 0.02131 \\ & \$ 0.022131 \\ & \hline \end{aligned}$ | $\$ 0.00018$ $\$ 0.00018$ | $\begin{aligned} & \$ 0.00221 \\ & \$ 0.00221 \\ & \hline \end{aligned}$ | $\begin{aligned} & \$ 0.00330 \\ & \$ 0.00330 \\ & \hline \end{aligned}$ | $\$ 0.05825$ <br> $\$ 0.06325$ | $\$ 0.06104$ <br> $\$ 0.06604$ | $\$ 0.00055$ $\$ 0.00055$ | $\$ 0.05880$ $\$ 0.06380$ | $\begin{aligned} & \$ 0.06159 \\ & \$ 0.06659 \\ & \hline \end{aligned}$ |
| G2 | Customer Charge | \$18.41 |  |  |  |  |  |  | \$18.41 | \$18.41 |  | \$18.41 | \$18.41 |
|  | All kW | \$10.31 |  | \$0.04 |  | \$0.04 |  |  | \$10.35 | \$10.35 |  | \$10.35 | \$10.35 |
|  | All kWh | \$0.00000 | \$0.01852 | \$0.00004 | \$0.02131 | \$0.00004 | \$0.00221 | \$0.00330 | \$0.02407 | \$0.02686 | \$0.00055 | \$0.02462 | \$0.02741 |
| G2-kWh meter | Customer Charge | \$13.94 |  |  |  |  |  |  | \$13.94 | \$13.94 |  | \$13.94 | \$13.94 |
|  | All kWh | \$0.03211 | \$0.01852 | \$0.00018 | \$0.02131 | \$0.00018 | \$0.00221 | \$0.00330 | \$0.05632 | \$0.05911 | \$0.00055 | \$0.05687 | \$0.05966 |
| G2- Quick Recovery Water Heat and/or Space Heat | Customer Charge | \$6.25 |  |  |  |  |  |  | \$6.25 | \$6.25 |  | \$6.25 | \$6.25 |
|  | All kWh | \$0.03073 | \$0.01852 | \$0.00018 | \$0.02131 | \$0.00018 | \$0.00221 | \$0.00330 | \$0.05494 | \$0.05773 | \$0.00055 | \$0.05549 | \$0.05828 |
| G1 | Customer Charge | \$97.16 | Secondary Voltage Primary Voltage |  |  |  |  |  | \$97.16 | \$97.16 |  | \$97.16 | \$97.16 |
|  | Customer Charge | \$57.58 |  |  |  |  |  |  | \$57.58 | \$57.58 |  | \$57.58 | \$57.58 |
|  | All kVA | \$6.95 |  | \$0.05 |  | \$0.05 |  |  | \$7.00 | \$7.00 |  | \$7.00 | \$7.00 |
|  | All kWh | \$0.00000 | \$0.01852 | \$0.00005 | \$0.02131 | \$0.00005 | \$0.00221 | \$0.00330 | \$0.02408 | \$0.02687 | \$0.00055 | \$0.02463 | \$0.02742 |
| $\begin{aligned} & \text { ALL } \\ & \text { GENERAL } \end{aligned}$ | Transformer Ownership Credit (kW/kVa) |  |  |  |  |  |  |  |  |  |  | (\$0.39) |  |
|  | Voltage Discount at 4,160 Volts or Over (all kW/kVA and kWh Voltage Discount at 34,500 Volts or Over (all $\mathrm{kW} / \mathrm{kVA}$ and kWh |  |  |  |  |  |  |  |  |  |  | 2.00\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  | 3.50\% |  |

(1) Includes low-income portion of $\$ 0.00150$ per kWh and energy efficiency portion of $\$ 0.00180 \mathrm{per} \mathrm{kWl}$
*Authorized by NHPUC Order No. 25,656 in Case No. DE 14-063, dated April 30, 2014.
** Authorized by NHPUC Order No. 55,698 in Case No. DE 14170, dated JHly 31, 2014
$* * *$ Authorized by NHPUC Order No. 25,498 in Case No. DE 13-084, dated April 25, 2013
$* * * *$ Authorized by NHPUC Order No. 24,903 in Case No. DE 08-097, dated Sptember 30,2008

NHPUC No. 3 - Electricity Delivery
Unitil Energy Systems, Inc.

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SUMMARY OF DELIVERY SERVICE RATES (Includes Electricity Consumption Tax) (continued)

| Class | Distribution Charge* | External <br> Delivery <br> Charge** | $\begin{aligned} & \text { Stranded } \\ & \text { Cost } \\ & \text { Charge** } \end{aligned}$ | Storm Recovery <br> Adjustment <br> Factor*** | System <br> Benefits Total <br> Delivery <br> Charge*** <br> Charges  | Electricity Consumption Tax | Effective Delivery Rates (Incl. Electricity Consumption Tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (1) |  |  |
| OL |  |  |  |  |  |  |  |
| All kWh | \$0.00000 | \$0.01852 | \$0.00018 | \$0.00221 | \$0.00330 \$0.02421 | \$0.00055 | \$0.02476 |
| Luminaire Charges |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Lamp Size |  |  | All-Night Service | Midnight Servic |  |  |  |
| Nominal Watts |  | Lumens | Monthly | Monthly | Description | Price Per Luminaire |  |
|  |  | (Approx.) | kWh | kWh |  | Per Mo. | Per Year |
|  | 100 | 3,500 | 40 | 19 | Mercury Vapor Street | \$11.28 | \$135.36 |
|  | 175 | 7,000 | 67 | 31 | Mercury Vapor Street | \$13.65 | \$163.80 |
|  | 250 | 11,000 | 95 | 44 | Mercury Vapor Street | \$15.67 | \$188.04 |
|  | 400 | 20,000 | 154 | 71 | Mercury Vapor Streel | \$18.94 | \$227.28 |
|  | 1,000 | 60,000 | 388 | 180 | Mercury Vapor Street | \$39.06 | \$468.72 |
|  | 250 | 11,000 | 95 | 44 | Mercury Vapor Flooc | \$16.79 | \$201.48 |
|  | 400 | 20,000 | 154 | 71 | Mercury Vapor Flooc | \$20.38 | \$244.56 |
|  | 1,000 | 60,000 | 388 | 180 | Mercury Vapor Flooc | \$34.74 | \$416.88 |
|  | 100 | 3,500 | 40 | 19 | Mercury Vapor Power Bracke | \$11.40 | \$136.80 |
|  | 175 | 7,000 | 67 | 31 | Mercury Vapor Power Bracke | \$12.81 | \$153.72 |
|  | 50 | 4,000 | 21 | 10 | Sodium Vapor Street | \$11.51 | \$138.12 |
|  | 100 | 9,500 | 43 | 20 | Sodium Vapor Street | \$13.14 | \$157.68 |
|  | 150 | 16,000 | 60 | 28 | Sodium Vapor Street | \$13.20 | \$158.40 |
|  | 250 | 30,000 | 101 | 47 | Sodium Vapor Street | \$16.91 | \$202.92 |
|  | 400 | 50,000 | 161 | 75 | Sodium Vapor Street | \$21.70 | \$260.40 |
|  | 1,000 | 140,000 | 398 | 185 | Sodium Vapor Street | \$38.55 | \$462.60 |
|  | 150 | 16,000 | 60 | 28 | Sodium Vapor Flood | \$15.44 | \$185.28 |
|  | 250 | 30,000 | 101 | 47 | Sodium Vapor Flood | \$18.47 | \$221.64 |
|  | 400 | 50,000 | 161 | 75 | Sodium Vapor Flood | \$21.18 | \$254.16 |
|  | 1,000 | 140,000 | 398 | 185 | Sodium Vapor Flood | \$38.90 | \$466.80 |
|  | 50 | 4,000 | 21 | 10 | Sodium Vapor Power Brackel | \$10.54 | \$126.48 |
|  | 100 | 9,500 | 43 | 20 | Sodium Vapor Power Bracke\| | \$12.01 | \$144.12 |
|  | 175 | 8,800 | 66 | 31 | Metal Halide Streeı | \$17.65 | \$211.80 |
|  | 250 | 13,500 | 92 | 43 | Metal Halide Streeı | \$19.32 | \$231.84 |
|  | 400 | 23,500 | 148 | 69 | Metal Halide Stree | \$20.09 | \$241.08 |
|  | 175 | 8,800 | 66 | 31 | Metal Halide Flooc | \$20.62 | \$247.44 |
|  | 250 | 13,500 | 92 | 43 | Metal Halide Flooc | \$22.38 | \$268.56 |
|  | 400 | 23,500 | 148 | 69 | Metal Halide Flooc | \$22.42 | \$269.04 |
|  | 175 | 8,800 | 66 | 31 | Metal Halide Power Bracke | \$16.42 | \$197.04 |
|  | 250 | 13,500 | 92 | 43 | Metal Halide Power Bracke | \$17.55 | \$210.60 |
|  | 400 | 23,500 | 148 | 69 | Metal Halide Power Bracke | \$18.86 | \$226.32 |

** Authorized by NHPUC Order No. 25,656 in Case No. DE 14-063, dated April 30, 2014.
** Authorized by NHPUC Order No. 25,698 in Case No. DE 14170, dated fuly 31, 201
${ }_{* * * * * \text { Authorized by NHPUC Order No. 24, } 2403 \text { in Case No. DE 08-097, dated September 30 }}$ 2013

NHPUC No. 3 - Electricity Delivery Unitil Energy Systems, Inc.

## SUMMARY OF LOW-INCOME

ELECTRIC ASSISTANCE PROGRAM DISCOUNTS
Low-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

|  |  |  |  | LHEAP discoumt Delivery Only; Excludes Supply | LI-EAP discount Delivery Only; Excludes Supply | LI-EAP discount <br> Fixed Default Service <br> Supply Only Supply Only | LI-EAP discountVariable Default ServiceSupply Only |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier $1(4)$ | Percentage of Federal Poverty Guidelines <br> N/A | Discount (5) N/A | Blocks | fun 2015-Nov 2015 (1) | Aug 2015 - Nov 2015 (1) | Jun 2015 - Nov 2015 (2) | Jm-15(3) | It+15(3) | Aug-15 (3) | Sep-15 (3) | Oct-15 (3) | Nov-15 (3) |
| 2 | 151-200 | 9\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $(\$ 0.92)$ $(\$ 0.00524)$ $(\$ 0.00569)$ $\$ 0.00000$ | $(\$ 0.92)$ <br>  <br> $(\$ 0.00549)$ <br> $(\$ 0.00594)$ <br> $\$ 0.00000$ | (\$0.00623) <br> (\$0.00623) <br> \$0.00000 | (\$0.00594) (\$0.00594) $\$ 0.00000$ | (\$0.00660) (\$0.00660) $\$ 0.00000$ | (\$0.00591) (\$0.00591) $\$ 0.00000$ | (\$0.00555) (\$0.00555) $\$ 0.00000$ | $\begin{aligned} & (\$ 0.00574) \\ & (\$ 0.00574) \end{aligned}$ $\$ 0.00000$ | (\$0.00759) (\$0.00759) $\$ 0.00000$ |
| 3 | 126-150 | 23\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $\begin{aligned} & (\$ 2.36) \\ & (\$ 0.01340) \\ & (\$ 0.01455) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{gathered} (\$ 2.36) \\ \\ (\$ 0.01404) \\ (\$ 0.01519) \\ \$ 0.00000 \\ \hline \end{gathered}$ | (\$0.01592) (\$0.01592) $\$ 0.00000$ | (\$0.01519) (\$0.01519) $\$ 0.00000$ | (\$0.01687) (\$0.01687) $\$ 0.00000$ | (\$0.01509) (\$0.01509) $\$ 0.00000$ | (\$0.01419) <br> (\$0.01419) <br> $\$ 0.00000$ | (\$0.01468) (\$0.01468) $\$ 0.00000$ | (\$0.01941) <br> (\$0.01941) <br> $\$ 0.00000$ |
| 4 | 101-125 | 37\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $\begin{aligned} & (\$ 3.80) \\ & (\$ 0.02155) \\ & (\$ 0.02340) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $$ | (\$0.02561) <br> (\$0.02561) <br> $\$ 0.00000$ | (\$0.02443) ( $\$ 0.02443$ ) $\$ 0.00000$ | (\$0.02713) (\$0.02713) $\$ 0.00000$ | (\$0.02428) (\$0.02428) $\$ 0.00000$ | (\$0.02283) (\$0.02283) $\$ 0.00000$ | (\$0.02361) (\$0.02361) $\$ 0.00000$ | (\$0.03122) <br> (\$0.03122) $\$ 0.00000$ |
| 5 | 76-100 | 53\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $\begin{aligned} & (\$ 5.44) \\ & (\$ 0.03087) \\ & (\$ 0.03352) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{gathered} (\$ 5.44) \\ (\$ 0.03235) \\ (\$ 0.03500) \\ \$ 0.00000 \\ \hline \end{gathered}$ | (\$0.03668) (\$0.03668) $\$ 0.00000$ | (\$0.03500) (\$0.03500) $\$ 0.00000$ | (\$0.03886) (\$0.03886) $\$ 0.00000$ | (\$0.03478) (\$0.03478) $\$ 0.00000$ | (\$0.03271) (\$0.03271) $\$ 0.00000$ | (\$0.03382) <br> (\$0.03382) <br> $\$ 0.00000$ | (\$0.04472) <br> (\$0.04472) <br> $\$ 0.00000$ |
| ${ }^{6}$ | 0-75 | 77\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $\begin{gathered} (\$ 7.91) \\ (\$ 0.04485) \\ (\$ 0.04870) \\ \$ 0.00000 \end{gathered}$ | $\begin{gathered} (\$ 7.91) \\ (\$ 0.04700) \\ (\$ 0.05085) \\ \$ 0.00000 \end{gathered}$ | (\$0.05329) <br> (\$0.05329) <br> \$0.00000 | (\$0.05084) (\$0.05084) $\$ 0.00000$ | (\$0.05646) (\$0.05646) $\$ 0.00000$ | (\$0.05054) (\$0.05054) $\$ 0.00000$ | (\$0.04752) (\$0.04752) \$0.00000 | (\$0.04914) <br> (\$0.04914) <br> $\$ 0.00000$ | (\$0.06496) (\$0.06496) $\$ 0.00000$ |

(1) Discount calculated using total utility charges from Page 4 (excluding the Electricity Consumption Tax) multiplied by the appropriate discount. These figures exclude default service and are applicable to customers choosing a Competitive Supplier or selfsupply. Customers taking default service from the Company would receive these discounts plus the appropriate discount applicable to default service supply
(2) Discount calculated using Non-G1 class (Residential) Fixed Default Service Rate multiplied by the appropriate discount. These figures exclude delivery
(3) Discount calculated using Non-G1 class (Residential) Variable Default Service Rate, for the applicable month, multiplied by the appropriate discount. These figures exclude delivery
(4) Tier 1 was eliminated by Order No. 25,200 in DE 10-192 dated March 4, 2011.
(5) Discounts effective May 1, 2014 and in effect for 24 months in accordance with Order No. 25-643 in DE 14-078. UES received a waiver to implement these on May 1, 2014.

Authorized by NHPUC Order No. 25,777 in Case No. DE 15-079, dated April 10, 2015
Issued: June 17April 3, 2015

# EXTERNAL DELIVERY CHARGE SCHEDULE EDC 

The External Delivery Charge ("EDC"), as specified on Calculation of the External Delivery Charge, shall be billed by the Company to all customers taking Delivery Service from the Company. The purpose of the EDC is to recover, on a fully reconciling basis, the costs billed to the Company by Other Transmission Providers as well as third party costs billed to the Company for energy and transmission related services as specified herein.

The EDC shall include the following charges, except that third party costs associated with Default Service shall be included in the Default Service Charge: 1) charges billed to the Company by Other Transmission Providers as well as any charges relating to the stability of the transmission system which the Company is authorized to recover by order of the regulatory agency having jurisdiction over such charges, 2) transmission-based assessments or fees billed by or through regulatory agencies, 3) costs billed by third parties for load estimation and reconciliation and data and information services necessary for allocation and reporting of supplier loads, and for reporting to, and receiving data from, ISO New England, 4) legal and consulting outside service charges related to the Company's transmission and energy obligations and responsibilities, including legal and regulatory activities associated with the independent system operator ("ISO"), New England Power Pool ("NEPOOL"), regional transmission organization ("RTO") and Federal Energy Regulatory Commission ("FERC"), 5) the costs of Administrative Service Charges billed to the Company by Unitil Power Corp. under the FERC-approved Amended Unitil System Agreement, 6) Effective July 1, 2014, in accordance with RSA 363-A:6, amounts above or below the total NHPUC Assessment, less amounts charged to base distribution and Default Servicethe Non-Distribution Portion of the annwal NHPUC Assessment, and 7) cash working capital associated with Other Flow-Through Operating Expenses. In addition, the EDC shall include the over- or under-collection from the Company's Vegetation Management Program and Reliability Enhancement Program for calendar years 2013, 2014 and 2015. The over- or under- collection shall be credited or charged to the EDC on May 1 of the following year. For purposes of this Schedule, "Other Transmission Provider" shall be defined as any transmission provider and other regional transmission and/or operating entities, such as NEPOOL, a regional transmission group ("RTG"), an ISO, and their successors, or other such body with the oversight of regional transmission, in the event that any of these entities are authorized to bill the Company directly for their services.

The EDC shall be established annually based on a forecast of includable costs, and shall also include a full reconciliation with interest for any over- or under-recoveries occurring in prior year(s). Interest shall be calculated at the prime rate, with said prime rate to be fixed on a quarterly basis and to be established as reported in THE WALL STREET JOURNAL on the first business day of the month preceding the calendar quarter. If more than one interest rate is reported, the average of the reported rates shall be used. The Company may file to change the EDC at any time should significant over- or underrecoveries occur or be expected to occur.

Any adjustment to the EDC shall be in accordance with a notice filed with the Commission setting forth the amount of the proposed charge and the amount of the increase or decrease. The notice shall further specify the effective date of such charge, which shall not be earlier than forty-five days after the filing of the notice, or such other date as the Commission may authorize. The annual adjustment to the EDC shall be derived in the same manner as that provided by Calculation of the External Delivery Charge.

Authorized by NHPUC Order No. 25,656-in Case No DE 14-063 dated April 30, 2014

Unitil Energy Systems, Inc.
Typical Bill Impacts by Rate Component
Residential Rate D 646 kWh Bill

| Residential Rate D 646 kWh Bill |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/1/2015 | 8/1/2015 |  |  |  |  | \% |
| Rate Components | Current Rate | As Revised | Difference | Current Bill* | As Revised Bill* | Difference | Difference <br> to Total Bill |
| Customer Charge | \$10.27 | \$10.27 | \$0.00 | \$10.27 | \$10.27 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge |  |  |  |  |  |  |  |
| First 250 kWh | \$0.03404 | \$0.03404 | \$0.00000 | \$8.51 | \$8.51 | \$0.00 | 0.0\% |
| Excess 250 kWh | \$0.03904 | \$0.03904 | \$0.00000 | \$15.46 | \$15.46 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 | \$11.96 | \$13.77 | \$1.80 | 1.9\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.12 | \$0.12 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$1.43 | \$1.43 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$2.13 | \$2.13 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.06921 | \$0.06921 | \$0.00000 | \$44.71 | \$44.71 | \$0.00 | 0.0\% |
| First 250 kWh | \$0.12746 | \$0.13025 | \$0.00279 |  |  |  |  |
| Excess 250 kWh | \$0.13246 | \$0.13525 | \$0.00279 |  |  |  |  |
| Total Bill |  |  |  | \$94.59 | \$96.39 | \$1.80 | 1.9\% |


| Rate Components | Regular General G2 Demand, $11 \mathrm{~kW}, \mathbf{2 , 8 0 0} \mathrm{kWh}$ Typical Bill |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/1/2015 | 8/1/2015 |  |  |  |  | \% |
|  | Current Rate | As Revised | Difference | Current Bill* | As Revised Bill* | Difference | Difference to Total Bill |
| Customer Charge | \$18.41 | \$18.41 | \$0.00 | \$18.41 | \$18.41 | \$0.00 | 0.0\% |
|  | All kW | All kW |  |  |  |  |  |
| Distribution Charge | \$10.31 | \$10.31 | \$0.00 | \$113.41 | \$113.41 | \$0.00 | 0.0\% |
| Stranded Cost Charge | \$0.04 | \$0.04 | \$0.00 | \$0.44 | \$0.44 | \$0.00 | 0.0\% |
| Total | \$10.35 | \$10.35 | \$0.00 | \$113.85 | \$113.85 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.00000 | \$0.00000 | \$0.00000 | \$0.00 | \$0.00 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 | \$51.86 | \$59.67 | \$7.81 | 2.0\% |
| Stranded Cost Charge | \$0.00004 | \$0.00004 | \$0.00000 | \$0.11 | \$0.11 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$6.19 | \$6.19 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$9.24 | \$9.24 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.06993 | \$0.06993 | \$0.00000 | \$195.80 | \$195.80 | \$0.00 | 0.0\% |
| Total T | \$0.09400 | \$0.09679 | \$0.00279 | \$263.20 | \$271.01 | \$7.81 | 2.0\% |
|  |  |  |  | \$395.46 | \$403.27 | \$7.81 | 2.0\% |

[^0]Unitil Energy Systems, Inc.
Typical Bill Impacts by Rate Component

| Rate Components | $\begin{gathered} 6 / 1 / 2015 \\ \text { Current Rate } \end{gathered}$ | 8/1/2015 |  |  | As Revised Bill* | Difference | $\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$6.25 | \$6.25 | \$0.00 | \$6.25 | \$6.25 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.03073 | \$0.03073 | \$0.00000 | \$49.78 | \$49.78 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 | \$30.00 | \$34.52 | \$4.52 | 2.2\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.29 | \$0.29 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$3.58 | \$3.58 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$5.35 | \$5.35 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.06993 | \$0.06993 | \$0.00000 | \$113.29 | \$113.29 | \$0.00 | 0.0\% |
| Total | \$0.12487 | \$0.12766 | \$0.00279 | \$202.29 | \$206.81 | \$4.52 | 2.2\% |
| Total Bill |  |  |  | \$208.54 | \$213.06 | \$4.52 | 2.2\% |


| Rate Components | Regular General G2 kWh Meter 125 kWh Typical Bill |  |  |  | As Revised Bill* | Difference | \% Difference to Total Bill |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/1/2015 | 8/1/2015 |  |  |  |  |  |
|  | Current Rate | As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$13.94 | \$13.94 | \$0.00 | \$13.94 | \$13.94 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.03211 | \$0.03211 | \$0.00000 | \$4.01 | \$4.01 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 | \$2.32 | \$2.66 | \$0.35 | 1.2\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.02 | \$0.02 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$0.28 | \$0.28 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$0.41 | \$0.41 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.06993 | \$0.06993 | \$0.00000 | \$8.74 | \$8.74 | \$0.00 | 0.0\% |
| Total | \$0.12625 | \$0.12904 | \$0.00279 | \$15.78 | \$16.13 | \$0.35 | 1.2\% |
| Total Bill |  |  |  | \$29.72 | \$30.07 | \$0.35 | 1.2\% |

* Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component

| Large General - G1 $550 \mathrm{kVa}, 200,000 \mathrm{kWh}$ Typical Bill |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rate Components | 6/1/2015 <br> Current Rate | 8/1/2015 |  |  | As Revised Bill* | Difference | \% <br> Difference <br> to Total Bill |
|  |  | As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$97.16 | \$97.16 | \$0.00 | \$97.16 | \$97.16 | \$0.00 | 0.0\% |
|  | All kVa | All kVa |  |  |  |  |  |
| Distribution Charge | \$6.95 | \$6.95 | \$0.00 | \$3,822.50 | \$3,822.50 | \$0.00 | 0.0\% |
| Stranded Cost Charge | \$0.05 | \$0.05 | \$0.00 | \$27.50 | \$27.50 | \$0.00 | 0.0\% |
| Total | \$7.00 | \$7.00 | \$0.00 | \$3,850.00 | \$3,850.00 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.00000 | \$0.00000 | \$0.00000 | \$0.00 | \$0.00 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 | \$3,704.00 | \$4,262.00 | \$558.00 | 3.3\% |
| Stranded Cost Charge | \$0.00005 | \$0.00005 | \$0.00000 | \$10.00 | \$10.00 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$442.00 | \$442.00 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$660.00 | \$660.00 | \$0.00 | 0.0\% |
| Default Service Charge ** | \$0.04087 | \$0.04087 | \$0.00000 | \$8,174.00 | \$8,174.00 | \$0.00 | 0.0\% |
| Total | \$0.06495 | \$0.06774 | \$0.00279 | \$12,990.00 | \$13,548.00 | \$558.00 | 3.3\% |
|  |  |  |  | \$16,937.16 | \$17,495.16 | \$558.00 | 3.3\% |

[^1]Unitil Energy Systems, Inc.
Typical Bill Impacts for Residential Rate Class based on Mean and Median Usage
Residential Rate D 646 kWh Bill - Mean Use*

| Rate Components | 6/1/2015 | 8/1/2015 |  | Current | As Revised Bill** | Difference | $\%$ <br> Difference <br> to Total Bill |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As Revised | Difference |  |  |  |  |
| Customer Charge | \$10.27 | \$10.27 | \$0.00 | \$10.27 | \$10.27 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge |  |  |  |  |  |  |  |
| First 250 kWh | \$0.03404 | \$0.03404 | \$0.00000 | \$8.51 | \$8.51 | \$0.00 | 0.0\% |
| Excess 250 kWh | \$0.03904 | \$0.03904 | \$0.00000 | \$15.46 | \$15.46 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 | \$11.96 | \$13.77 | \$1.80 | 1.9\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.12 | \$0.12 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$1.43 | \$1.43 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$2.13 | \$2.13 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.06921 | \$0.06921 | \$0.00000 | \$44.71 | \$44.71 | \$0.00 | 0.0\% |
| First 250 kWh | \$0.12746 | \$0.13025 | \$0.00279 |  |  |  |  |
| Excess 250 kWh | \$0.13246 | \$0.13525 | \$0.00279 |  |  |  |  |
| Total Bill |  |  |  | \$94.59 | \$96.39 | \$1.80 | 1.9\% |

Residential Rate D 534 kWh Bill - Median Use*

| Rate Components | 6/1/2015 | 8/1/2015 |  | $\frac{\text { Current }}{\text { Bill** }}$ | As Revised Bill** | Difference | $\%$Difference <br> to Total Bill${ }^{2}+$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As Revised | Difference |  |  |  |  |
| Customer Charge | \$10.27 | \$10.27 | \$0.00 | \$10.27 | \$10.27 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge |  |  |  |  |  |  |  |
| First 250 kWh | \$0.03404 | \$0.03404 | \$0.00000 | \$8.51 | \$8.51 | \$0.00 | 0.0\% |
| Excess 250 kWh | \$0.03904 | \$0.03904 | \$0.00000 | \$11.09 | \$11.09 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 | \$9.89 | \$11.38 | \$1.49 | 1.9\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.10 | \$0.10 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$1.18 | \$1.18 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$1.76 | \$1.76 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.06921 | \$0.06921 | \$0.00000 | \$36.96 | \$36.96 | \$0.00 | 0.0\% |
| First 250 kWh | \$0.12746 | \$0.13025 | \$0.00279 |  |  |  |  |
| Excess 250 kWh | \$0.13246 | \$0.13525 | \$0.00279 |  |  |  |  |
| Total Bill |  |  |  | \$79.75 | \$81.24 | \$1.49 | 1.9\% |

* Based on billing period March 2014 through February 2015.
** Impacts do not include the Electricity Consumption Tax.

Schedule LSM-4
Page 5 of 11
Unitil Energy Systems, Inc.
Average Class Bill Impacts
Due to Proposed Rate Changes Effective August 1, 2015

(B), (C), (D) Test year billing determinants in DE 10-055
(E) and (F) Difference in proposed rate and current rate, times the billing determinants shown in Column (C).
(G) Based on current rates times billing determinants shown in Columns (B), (C) and (D).
(H) Sum of Columns (E) through (G)
(I) Column (H) minus Column (G)
(J) Column (E) + Column (F) divided by Column (G)

| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - June 1, 2015 versus August 1, 2015 Impacts do NOT include the Electricity Consumption Tax Impact on D Rate Customers |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Average kWh | Total Bill Using Rates 6/1/2015 | Total Bill Using Rates 8/1/2015 | Total Difference | $\%$ Total Difference |
| 125 | \$26.20 | \$26.55 | \$0.35 | 1.3\% |
| 250 | \$42.14 | \$42.83 | \$0.70 | 1.7\% |
| 500 | \$75.25 | \$76.65 | \$1.39 | 1.9\% |
| 600 | \$88.50 | \$90.17 | \$1.67 | 1.9\% |
| 750 | \$108.37 | \$110.46 | \$2.09 | 1.9\% |
| 1,000 | \$141.48 | \$144.27 | \$2.79 | 2.0\% |
| 1,250 | \$174.60 | \$178.08 | \$3.49 | 2.0\% |
| 1,500 | \$207.71 | \$211.90 | \$4.18 | 2.0\% |
| 2,000 | \$273.94 | \$279.52 | \$5.58 | 2.0\% |
| 3,500 | \$472.63 | \$482.40 | \$9.76 | 2.1\% |
| 5,000 | \$671.32 | \$685.27 | \$13.95 | 2.1\% |
|  |  |  |  |  |
|  | Rates - Effective <br> June 1, 2015 | Rates - Proposed August 1, 2015 | Difference |  |
| Customer Charge | \$10.27 | \$10.27 | \$0.00 |  |
|  | kWh | kWh | kWh |  |
| Distribution Charge: First 250 kWh | \$0.03404 | \$0.03404 | \$0.00000 |  |
| Excess 250 kWh | \$0.03904 | \$0.03904 | \$0.00000 |  |
| External Delivery Charge | \$0.01852 | \$0.02131 | \$0.00279 |  |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 |  |
| Storm Recovery Adjustment Factor | \$0.00221 | \$0.00221 | \$0.00000 |  |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 |  |
| Default Service Charge | \$0.06921 | \$0.06921 | \$0.00000 |  |
| TOTAL First 250 kWh | \$0.12746 | \$0.13025 | \$0.00279 |  |
| Excess 250 kWh | \$0.13246 | \$0.13525 | \$0.00279 |  |

$\left.\begin{array}{|lllll|}\hline & & \text { Typical Bill Impacts }- \text { June 1, 2015 versus August 1, 2015 }\end{array}\right]$



| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - June 1, 2015 versus August 1, 2015 Impacts do NOT include the Electricity Consumption Tax Impact on G1 Rate Customers |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | Average | Average |  |  |  |  |
| Load <br> Factor | Monthly $\mathrm{kVa}$ | Monthly kWh | Using Rates 6/1/2015 | Using Rates <br> 8/1/2015 | Total Difference | Total Difference |
| 25.0\% | 200 | 36,500 | \$3,867.84 | \$3,969.67 | \$101.84 | 2.6\% |
| 25.0\% | 400 | 73,000 | \$7,638.51 | \$7,842.18 | \$203.67 | 2.7\% |
| 25.0\% | 600 | 109,500 | \$11,409.19 | \$11,714.69 | \$305.50 | 2.7\% |
| 25.0\% | 800 | 146,000 | \$15,179.86 | \$15,587.20 | \$407.34 | 2.7\% |
| 25.0\% | 1,000 | 182,500 | \$18,950.54 | \$19,459.71 | \$509.18 | 2.7\% |
| 25.0\% | 1,500 | 273,750 | \$28,377.22 | \$29,140.99 | \$763.76 | 2.7\% |
| 25.0\% | 2,000 | 365,000 | \$37,803.91 | \$38,822.26 | \$1,018.35 | 2.7\% |
| 25.0\% | 2,500 | 456,250 | \$47,230.60 | \$48,503.54 | \$1,272.94 | 2.7\% |
| 25.0\% | 3,000 | 547,500 | \$56,657.29 | \$58,184.81 | \$1,527.52 | 2.7\% |
| 40.0\% | 200 | 58,400 | \$5,290.24 | \$5,453.18 | \$162.94 | 3.1\% |
| 40.0\% | 400 | 116,800 | \$10,483.32 | \$10,809.19 | \$325.87 | 3.1\% |
| 40.0\% | 600 | 175,200 | \$15,676.40 | \$16,165.21 | \$488.81 | 3.1\% |
| 40.0\% | 800 | 233,600 | \$20,869.48 | \$21,521.22 | \$651.74 | 3.1\% |
| 40.0\% | 1,000 | 292,000 | \$26,062.56 | \$26,877.24 | \$814.68 | 3.1\% |
| 40.0\% | 1,500 | 438,000 | \$39,045.26 | \$40,267.28 | \$1,222.02 | 3.1\% |
| 40.0\% | 2,000 | 584,000 | \$52,027.96 | \$53,657.32 | \$1,629.36 | 3.1\% |
| 40.0\% | 2,500 | 730,000 | \$65,010.66 | \$67,047.36 | \$2,036.70 | 3.1\% |
| 40.0\% | 3,000 | 876,000 | \$77,993.36 | \$80,437.40 | \$2,444.04 | 3.1\% |
| 57.0\% | 200 | 83,220 | \$6,902.30 | \$7,134.48 | \$232.18 | 3.4\% |
| 57.0\% | 400 | 166,440 | \$13,707.44 | \$14,171.81 | \$464.37 | 3.4\% |
| 57.0\% | 600 | 249,660 | \$20,512.58 | \$21,209.13 | \$696.55 | 3.4\% |
| 57.0\% | 800 | 332,880 | \$27,317.72 | \$28,246.45 | \$928.74 | 3.4\% |
| 57.0\% | 1,000 | 416,100 | \$34,122.86 | \$35,283.77 | \$1,160.92 | 3.4\% |
| 57.0\% | 1,500 | 624,150 | \$51,135.70 | \$52,877.08 | \$1,741.38 | 3.4\% |
| 57.0\% | 2,000 | 832,200 | \$68,148.55 | \$70,470.39 | \$2,321.84 | 3.4\% |
| 57.0\% | 2,500 | 1,040,250 | \$85,161.40 | \$88,063.70 | \$2,902.30 | 3.4\% |
| 57.0\% | 3,000 | 1,248,300 | \$102,174.25 | \$105,657.00 | \$3,482.76 | 3.4\% |
| 71.0\% | 200 | 103,660 | \$8,229.88 | \$8,519.09 | \$289.21 | 3.5\% |
| 71.0\% | 400 | 207,320 | \$16,362.59 | \$16,941.02 | \$578.42 | 3.5\% |
| 71.0\% | 600 | 310,980 | \$24,495.31 | \$25,362.95 | \$867.63 | 3.5\% |
| 71.0\% | 800 | 414,640 | \$32,628.03 | \$33,784.87 | \$1,156.85 | 3.5\% |
| 71.0\% | 1,000 | 518,300 | \$40,760.75 | \$42,206.80 | \$1,446.06 | 3.5\% |
| 71.0\% | 1,500 | 777,450 | \$61,092.54 | \$63,261.62 | \$2,169.09 | 3.6\% |
| 71.0\% | 2,000 | 1,036,600 | \$81,424.33 | \$84,316.44 | \$2,892.11 | 3.6\% |
| 71.0\% | 2,500 | 1,295,750 | \$101,756.12 | \$105,371.27 | \$3,615.14 | 3.6\% |
| 71.0\% | 3,000 | 1,554,900 | \$122,087.92 | \$126,426.09 | \$4,338.17 | 3.6\% |
|  |  |  |  |  |  |  |
|  |  |  | Rates - Effective <br> June 1, 2015 | Rates Proposed August 1, 2015 | Difference |  |
| Customer Charge |  |  | \$97.16 | \$97.16 | \$0.00 |  |
| Distribution Charge |  |  | All kVA | All kVA | All kVA |  |
|  |  |  | \$6.95 | \$6.95 | \$0.00 |  |
| Stranded Cost Charge |  |  | \$0.05 | \$0.05 | \$0.00 |  |
| TOTAL |  |  | \$7.00 | \$7.00 | \$0.00 |  |
|  |  |  | All kWh | All kWh | All kWh |  |
| Distribution Charge |  |  | \$0.00000 | \$0.00000 | \$0.00000 |  |
|  | External Delivery Charge |  | \$0.01852 | \$0.02131 | \$0.00279 |  |
|  | Stranded Cost Charge |  | \$0.00005 | \$0.00005 | \$0.00000 |  |
|  | Storm Recovery Adjustment Factor |  | \$0.00221 | \$0.00221 | \$0.00000 |  |
|  | System Benefits Charge |  | \$0.00330 | \$0.00330 | \$0.00000 |  |
|  | Default Service Charge* |  | \$0.04087 | \$0.04087 | \$0.00000 |  |
|  | TOTAL |  | \$0.06495 | \$0.06774 | \$0.00279 |  |


| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - June 1, 2015 versus August 1, 2015 Impacts do NOT include the Electricity Consumption Tax Impact on OL Rate Customers * |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nominal Watts | Lumens | Type | Average <br> Monthly kWh | Total Bill Using Rates $\underline{6 / 1 / 2015}$ | Total Bill Using Rates $\underline{8 / 1 / 2015}$ | Total Difference | $\%$ <br> Total <br> Difference |
| Mercury Vapor: |  |  |  |  |  |  |  |  |
| 1 | 100 | 3,500 | ST | 40 | \$15.05 | \$15.16 | \$0.11 | 0.7\% |
| 2 | 175 | 7,000 | ST | 67 | \$19.96 | \$20.14 | \$0.19 | 0.9\% |
| 3 | 250 | 11,000 | ST | 95 | \$24.61 | \$24.88 | \$0.27 | 1.1\% |
| 4 | 400 | 20,000 | ST | 154 | \$33.44 | \$33.87 | \$0.43 | 1.3\% |
| 5 | 1,000 | 60,000 | ST | 388 | \$75.59 | \$76.67 | \$1.08 | 1.4\% |
| 6 | 250 | 11,000 | FL | 95 | \$25.73 | \$26.00 | \$0.27 | 1.0\% |
| 7 | 400 | 20,000 | FL | 154 | \$34.88 | \$35.31 | \$0.43 | 1.2\% |
| 8 | 1,000 | 60,000 | FL | 388 | \$71.27 | \$72.35 | \$1.08 | 1.5\% |
| 9 | 100 | 3,500 | PB | 40 | \$15.17 | \$15.28 | \$0.11 | 0.7\% |
| 10 | 175 | 7,000 | PB | 67 | \$19.12 | \$19.30 | \$0.19 | 1.0\% |
| High Pressure Sodium: |  |  |  |  |  |  |  |  |
| 11 | 50 | 4,000 | ST | 21 | \$13.49 | \$13.55 | \$0.06 | 0.4\% |
| 12 | 100 | 9,500 | ST | 43 | \$17.19 | \$17.31 | \$0.12 | 0.7\% |
| 13 | 150 | 16,000 | ST | 60 | \$18.85 | \$19.02 | \$0.17 | 0.9\% |
| 14 | 250 | 30,000 | ST | 101 | \$26.42 | \$26.70 | \$0.28 | 1.1\% |
| 15 | 400 | 50,000 | ST | 161 | \$36.86 | \$37.31 | \$0.45 | 1.2\% |
| 16 | 1,000 | 140,000 | ST | 398 | \$76.02 | \$77.13 | \$1.11 | 1.5\% |
| 17 | 150 | 16,000 | FL | 60 | \$21.09 | \$21.26 | \$0.17 | 0.8\% |
| 18 | 250 | 30,000 | FL | 101 | \$27.98 | \$28.26 | \$0.28 | 1.0\% |
| 19 | 400 | 50,000 | FL | 161 | \$36.34 | \$36.79 | \$0.45 | 1.2\% |
| 20 | 1,000 | 140,000 | FL | 398 | \$76.37 | \$77.48 | \$1.11 | 1.5\% |
| 21 | 50 | 4,000 | PB | 21 | \$12.52 | \$12.58 | \$0.06 | 0.5\% |
| 22 | 100 | 95,000 | PB | 43 | \$16.06 | \$16.18 | \$0.12 | 0.7\% |
| Metal Halide: |  |  |  |  |  |  |  |  |
| 23 | 175 | 8,800 | ST | 66 | \$23.86 | \$24.05 | \$0.18 | 0.8\% |
| 24 | 250 | 13,500 | ST | 92 | \$27.98 | \$28.24 | \$0.26 | 0.9\% |
| 25 | 400 | 23,500 | ST | 148 | \$34.02 | \$34.44 | \$0.41 | 1.2\% |
| 26 | 175 | 8,800 | FL | 66 | \$26.83 | \$27.02 | \$0.18 | 0.7\% |
| 27 | 250 | 13,500 | FL | 92 | \$31.04 | \$31.30 | \$0.26 | 0.8\% |
| 28 | 400 | 23,500 | FL | 148 | \$36.35 | \$36.77 | \$0.41 | 1.1\% |
| 29 | 175 | 8,800 | PB | 66 | \$22.63 | \$22.82 | \$0.18 | 0.8\% |
| 30 | 250 | 13,500 | PB | 92 | \$26.21 | \$26.47 | \$0.26 | 1.0\% |
| 31 | 400 | 23,500 | PB | 148 | \$32.79 | \$33.21 | \$0.41 | 1.3\% |


| Luminaire Charges For Year Round Service: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rates - Effective June 1, 2015 |  |  |  |  |  |  |  |
|  |  | Mercury Vapor Rate/Mo. |  | Sodium Vapor Rate/Mo. |  | Metal Halide Rate/Mo. |  |
| Customer Charge | \$0.00 | 1 | \$11.28 | 11 | \$11.51 | 23 | \$17.65 |
|  |  | 2 | \$13.65 | 12 | \$13.14 | 24 | \$19.32 |
|  | All kWh | 3 | \$15.67 | 13 | \$13.20 | 25 | \$20.09 |
| Distribution Charge | \$0.00000 | 4 | \$18.94 | 14 | \$16.91 | 26 | \$20.62 |
| External Delivery Charge | \$0.01852 | 5 | \$39.06 | 15 | \$21.70 | 27 | \$22.38 |
| Stranded Cost Charge | \$0.00018 | 6 | \$16.79 | 16 | \$38.55 | 28 | \$22.42 |
| Storm Recovery Adj. Factor | \$0.00221 | 7 | \$20.38 | 17 | \$15.44 | 29 | \$16.42 |
| System Benefits Charge | \$0.00330 | 8 | \$34.74 | 18 | \$18.47 | 30 | \$17.55 |
| Default Service Charge | \$0.06993 | 9 | \$11.40 | 19 | \$21.18 | 31 | \$18.86 |
|  |  | 10 | \$12.81 | 20 | \$38.90 |  |  |
| TOTAL | \$0.09414 |  |  | 21 | \$10.54 |  |  |
|  |  |  |  | 22 | \$12.01 |  |  |
| Rates - Proposed August 1, 2015 |  |  |  |  |  |  |  |
|  |  | Mercury Vapor Rat | /Mo. | Sodium Vapor | te/Mo. | Metal Halide R | /Mo. |
| Customer Charge | \$0.00 | 1 | \$11.28 | 11 | \$11.51 | 23 | \$17.65 |
|  |  | 2 | \$13.65 | 12 | \$13.14 | 24 | \$19.32 |
|  | All kWh | 3 | \$15.67 | 13 | \$13.20 | 25 | \$20.09 |
| Distribution Charge | \$0.00000 | 4 | \$18.94 | 14 | \$16.91 | 26 | \$20.62 |
| External Delivery Charge | \$0.02131 | 5 | \$39.06 | 15 | \$21.70 | 27 | \$22.38 |
| Stranded Cost Charge | \$0.00018 | 6 | \$16.79 | 16 | \$38.55 | 28 | \$22.42 |
| Storm Recovery Adj. Factor | \$0.00221 | 7 | \$20.38 | 17 | \$15.44 | 29 | \$16.42 |
| System Benefits Charge | \$0.00330 | 8 | \$34.74 | 18 | \$18.47 | 30 | \$17.55 |
| Default Service Charge | \$0.06993 | 9 | \$11.40 | 19 | \$21.18 | 31 | \$18.86 |
|  |  | 10 | \$12.81 | 20 | \$38.90 |  |  |
| TOTAL | \$0.09693 |  |  | 21 | \$10.54 |  |  |
|  |  |  |  | 22 | \$12.01 |  |  |
|  | Difference | Mercury Vapor-D | ifference | Sodium Va | -Difference | Metal Hali | Difference |
| Customer Charge | \$0.00 | 1 | \$0.00 | 11 | \$0.00 | 23 | \$0.00 |
|  |  | 2 | \$0.00 | 12 | \$0.00 | 24 | \$0.00 |
|  | All kWh | 3 | \$0.00 | 13 | \$0.00 | 25 | \$0.00 |
| Distribution Charge | \$0.00000 | 4 | \$0.00 | 14 | \$0.00 | 26 | \$0.00 |
| External Delivery Charge | \$0.00279 | 5 | \$0.00 | 15 | \$0.00 | 27 | \$0.00 |
| Stranded Cost Charge | \$0.00000 | 6 | \$0.00 | 16 | \$0.00 | 28 | \$0.00 |
| Storm Recovery Adj. Factor | \$0.00000 | 7 | \$0.00 | 17 | \$0.00 | 29 | \$0.00 |
| System Benefits Charge | \$0.00000 | 8 | \$0.00 | 18 | \$0.00 | 30 | \$0.00 |
| Default Service Charge | \$0.00000 | 9 | \$0.00 | 19 | \$0.00 | 31 | \$0.00 |
|  |  | 10 | \$0.00 | 20 | \$0.00 |  |  |
| TOTAL | \$0.00279 |  |  | 21 | \$0.00 |  |  |
|  |  |  |  | 22 | \$0.00 |  |  |


[^0]:    * Impacts do not include the Electricity Consumption Tax.

[^1]:    * Impacts do not include the Electricity Consumption Tax
    ** Default Service Charge for the G1 class is determined monthly. For purposes of this comparison, the rate is unchanged.

